



# Quest® Toad® Data Point as a Replacement for Brio

Leading business supplier gets attached to business intelligence tool



“Toad Data Point requires minimal effort to set up, the cost is reasonable, and support is excellent.”

*Deandra Suderman, National Senior Manager Reporting and Business Intelligence*

## CUSTOMER PROFILE

**staples**   
**PROFESSIONAL**

**Company** Staples Professional  
**Industry** Business supplies  
**Country** Canada  
**Website** [staplesprofessional.ca](http://staplesprofessional.ca)

## CHALLENGE

Staples Professional, a leading business supplier, had been using Hyperion Brio, a business intelligence application acquired by Oracle in 2007. However, in mid-2015, Oracle announced that it would no longer support Brio, leaving users without feature updates and a product that would soon be obsolete. After using Brio for many years in Canada, Staples Professional had over 300 queries that it regularly relied upon to run reports. Additionally, some reports required multiple queries and runs to accurately execute. Staples Professional needed a new business intelligence tool that would enable users who were comfortable with Brio to make an easy transition.

## SOLUTION

Staples Professional selected Quest® Toad® Data Point and Quest Toad Intelligence Central to be able to share and view queries, files, objects and automation scripts with other Toad users in this on-premises deployment.

As a first step, Staples Professional easily converted its existing queries and moved its standard reports

from Brio to Toad Data Point. Then, Toad Intelligence Central enabled the team to automate the standard reports. According to Deandra Suderman, National Senior Manager Reporting and Business Intelligence, this enabled the team to build out a full data governance strategy and “spend more time on custom asks from the business and to offer extended services to all functional areas of the business.”

Since the business uses Toad Data Point every day, it was important that the tool be easy to learn. Said Suderman, “the Query Builder is great for novices. It doesn’t take long before a new user can start getting the data they need.” She also praised the calculated fields feature, since there was nothing equivalent in Brio.

The Connectivity and Connection Manager is an added convenience, since it supports a broad number of connection types and makes it simple for end-users to set up their own connections to sources. Once those connections are made, users can quickly switch between different servers, databases and local sources.

For users who want to automate repetitive operations, the Automation Wizard helps novices, while even the more advanced automation features are intuitively drag and drop.

#### **ABOUT QUEST**

Quest creates software solutions that make the benefits of new technology real in an increasingly complex IT landscape. From database and systems management, to Active Directory and Office 365 management, and cyber security resilience, Quest helps customers solve their next IT challenge now. Quest Software. Where next meets now.

“Compared to Hyperion, it has much more advanced abilities with subqueries. Some reports that needed multiple queries in Hyperion can be executed with one run in Toad.”

*Deandra Suderman, National Senior Manager Reporting and Business Intelligence*

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